



Introduction to Risk

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Introduction to Risk Management

Training Program

- ISO 9001:2015 and Risk
- Implementation Options for Conformance
- Risk and Opportunities Register
- Our "Game of Risk"





ISO 9001:2015 Clauses





ISO 9001:2015 Clauses

9001:2015	9001:2008			
Clause 1 - Scope	Clause 1 - Scope			
Clause 2 - Normative references	Clause 2 - Normative references			
Clause 3 - Terms and definitions	Clause 3 - Terms and definitions			
Clause 4 - Context of the organization	Clause 4 - Quality management system			
Clause 5 - Leadership	Clause 5 - Management responsibility			
Clause 6 - Planning				
Clause 7 - Support	Clause 6 - Resource management			
Clause 8 - Operation	Clause 7 - Product realization			
Clause 9 - Performance evaluation	Clause 8 - Measurement, analysis & improvement			
Clause 10 - Improvement				



ISO 9001:2015 Risk in the Clauses

- Introduction concept of risk-based thinking (RBT) is explained
- Clause 4 determine the risks which can affect its ability to meet these objectives
- Clause 5 top management required to commit to ensuring Clause 4 is followed
- Clause 6 take action to <u>identify risks and</u> <u>opportunities</u>





ISO 9001:2015 Risk in the Clauses

- Clause 8 implement processes to address risk
- Clause 9 monitor, measure, <u>analyze and evaluate</u> the risks and opportunities
- Clause 10 improve by responding to changes in risk





Concepts in ISO 9001:2015

- The concept of "risk" relates to the <u>uncertainty of</u> <u>achieving</u> such objectives
- The concept of "opportunity" relates to <u>exceeding</u> expectations and going beyond stated objectives



Risk based approach

Risk: Effect of uncertainty on an objective

Effect is a deviation from the expected – positive or negative.

Objectives can have different aspects and can apply at different levels.

Risk is often characterized to potential events and consequences

Risk may be a combo of the **consequences** of an event & the **likelihood** of occurrence.

Uncertainty is the <u>state of</u> <u>deficiency</u> of information understanding of an event



What is "Risk Based" Thinking?

- 1. Something we all do <u>automatically</u> and often sub-consciously to get the best result.
- 2. The concept of risk has always been <u>implicit</u> in ISO 9001 (Preventative Action) 9001:2015 makes it more <u>explicit</u> and built it into the QMS.
- 3. Ensures <u>risk is considered</u> from the beginning and throughout the process approach.
- 4. Makes preventive action (risk mitigation) part of strategic planning.
- 5. Risk is often thought of only in the negative sense. RBT can also help to identify opportunities (positive).



ISO 9001:2015 & RBT



- The ISO 9001:2015 DIS has termed RBT for:
- 1. Establishment
- 2. Implementation
- 3. Maintenance
- 4. And continual improvement of the quality management system.



What do we do?

• ISO 9001:2015 RBT could...

(and I am not saying that it should)

...be demonstrated by one or more of the risk assessment

tools in ISO 31010:2009



Table A.1 – Applicability of tools used for risk assessment

	Risk assessment process						
Tools and techniques	Risk		Risk	See			
	Identification	Consequence	Probability	Level of risk	evaluation	Annex	
Brainstorming	SA ¹⁾	NA ²⁾	NA	NA	NA	B 01	
Structured or semi-structured interviews	SA	NA	NA	NA	NA	B 02	
Delphi	SA	NA	NA	NA	NA	B 03	
Check-lists	SA	NA	NA	NA	NA	B 04	
Primary hazard analysis	SA	NA	NA	NA	NA	B 05	
Hazard and operability studies (HAZOP)	SA	SA	A ³⁾	Α	Α	B 06	
Hazard Analysis and Critical Control Points (HACCP)	SA	SA	NA	NA	SA	B 07	
Environmental risk assessment	SA	SA	SA	SA	SA	B 08	
Structure « What if? » (SWIFT)	SA	SA	SA	SA	SA	B 09	
Scenario analysis	SA	SA	Α	Α	Α	B 10	
Business impact analysis	Α	SA	Α	Α	Α	B 11	
Root cause analysis	NA	SA	SA	SA	SA	B 12	
Failure mode effect analysis	SA	SA	SA	SA	SA	B 13	
Fault tree analysis	Α	NA	SA	Α	Α	B 14	



Event tree analysis

Decision tree

Bow tie analysis

Markov analysis

FN curves

(MCDA)

Risk indices

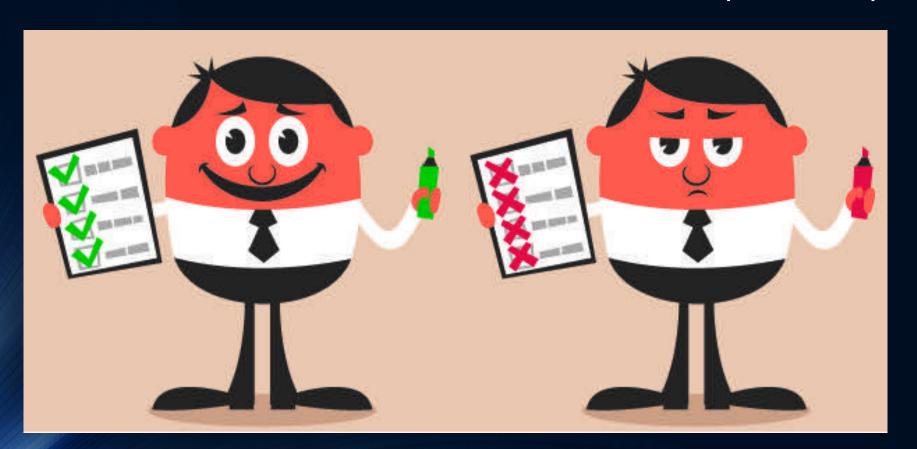
Table A.1 – Applicability of tools used for risk assessment

Risk assessment process See Risk Tools and tec Annex evaluation risk NA B 15 Cause and consequer A B 16 Cause-and-effect ana NA B 17 Layer protection analy NA B 18 A B 19 Human reliability anal A B 20 A B 21 Reliability centred ma SA B 22 Sneak circuit analysis B 23 NA B 24 NA Monte Carlo simulatio B 25 SA B 26 Bayesian statistics an SA SA B 27 SA B 28 Consequence/probability matrix B 29 A SA SA SA SA Cost/benefit analysis Α SA A Α B 30 A Multi-criteria decision analysis Α SA SA A B 31 Α



Are structured interviews and brainstorming 9001:2015 requirements?

No, but would it be easier than a Markov analysis or Bayesian statistics?





Planning and considering risks

• ISO 9001:2015 takes a risk-based approach to the planning and implementation of your QMS, resulting in an appropriate and affordable level of quality.



• In this way, it ensures that the right people, processes, procedures and technologies are in place to achieve the intended results of the quality management system.



What actions are required to plan for <u>risks</u> and <u>opportunities</u> in ISO9001:2015?



6.1.2 The organization shall plan:

- a) <u>actions to address these risks</u> and opportunities;
- b) how to:
 - 1) <u>integrate and implement</u> the actions into its quality management system processes (see 4.4);
 - 2) evaluate the effectiveness of these actions.



NO CRYSTAL BALL!

- 1. The new standard does not require the use of a risk registry.
- 2. However, a risk registry may be an <u>effective way</u> to demonstrate that the <u>risks</u> have been considered (evidence).
- 3. Other methods will be equally acceptable if all applicable <u>risks</u> are clearly identified.
- 4. ISO 9001:2015 DIS <u>doesn't require</u> a formal risk program.



How will the Registration Auditors behave?



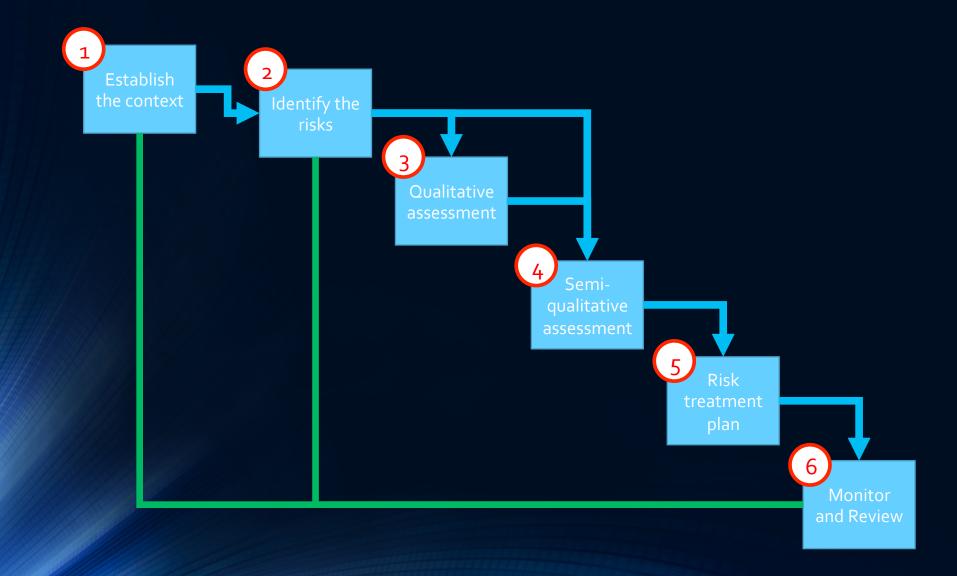
- 1. Report on non-conformances and corrective actions which would probably have been unnecessary with <u>proper consideration of the risks</u>
- 2. Highlight in their report any good practices seen in the application of <u>risk-based thinking</u> to the planning and consideration of quality processes
- 3. Highlight in their report any good practices seen in the application of <u>risk-based thinking</u> to the planning and consideration of quality processes

Why not use a Risk & Opportunity Register?

- (1) Establish the context
- (2) Identify possible risks to quality outputs
- (3) Carry out a **qualitative risk analysis** and risk evaluation
- (4) Extend this analysis to a <u>semi-quantitative analysis</u>
 used to assign a numerical risk factor (RF value) to each of
 the risks in order to determine the highest priority risks
- (5) Determining a <u>risk treatment plan</u>
- (6) Monitoring and reviewing the quality system processes to determine the effectiveness of the quality controls and identify as early as possible any new risks and opportunities



Risks and Opportunities Register





CVG Strategy, LLC www.cvgstrategy.com 321-253-9791

Risk Identification			Qualitati	ve Rating		Risk Treatment Plan		
Risk	Risk Category	Probability	Impact	Risk Score	Tenanta a	Risk Response	Trigger	Risk Owner
					-			
	<u>]</u>							
		-	2.0					
	_							
							=	
		+			+	+		
							1	
		4						
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			ķ					

Risk: The risk stated in a complete sentence which states the cause of the risk, the risk, and the effect that the risk causes to the project.

Risk Category: Categorization of risks by area of project affected, source of risk or other useful category.

Probability: The likelihood that a risk or opportunity will occur (on a scale from 0 to 10 with 10 being the highest).

Impact: The impact of the risk on the project if the risk occurs (scale from 0 to 10 with 10 being the highest).

Risk Score: Determined by multiplying probability and impact (scale from 0 to 100 with "+" being positive and "-" being negative.).

Risk Ranking: A priority list which is determined by the relative ranking of the risks (by their scores) within the project with the number one being the highest risk score.

Risk Response: The action which is to be taken if this risk occurs.

Trigger: Something which indicates that a risk is about to occur or has already occured.

Risk Owner: The person who the project manager assigns to watch for triggers, and manage the risk response if the risk occurs.



STEP 1: Establish the Context

- Context is "the business environment"
- It is about who you are as a company and what you do.





ISO 9001:2015 Clause 4.1

- Establish the <u>external and internal organizational context</u> in which the risk assessment is taking place;
- Specify the <u>main objectives and outcomes</u> that are uncertain and, therefore, represent a risk;
- Develop <u>criteria against which the consequences and</u> <u>likelihoods</u> of identified risks can be measured; and
- Define the <u>key elements</u> for structuring the risk assessment process.



STEP 1: Establish the Context

Internal:

- Context which can be facilitated by considering issues related to values, culture knowledge and performance of the organization
- Your own business requirements not coming from the government or regulators or your customers



STEP 1: Establish the Context

External:

- 1. <u>Criticality of your services to customers</u> what are the risks associated with failure?
- 2. <u>Legal and regulatory requirements</u> consisting of legislation that the organization needs to adhere to such as intellectual property rights law, data privacy legislation, etc.
- 3. <u>Contractual obligations</u> requirements from the customers normally stated in contract documents.





Risk Context Statement

External, Internal and Interes	ted Parties							
1. Organization:	MINIONS, INC.	MINIONS, INC.						
2. Purpose:	To seek out and	To seek out and serve the most despicable master they can find						
3. Objectives:	Make money so	that more Minions can be built						
4a. External context:	legal	No legal impact as they operate in the Artic						
	technological	Velcro is important						
	competitive	4 Companies worldwide manufacture Minions						
	market	Children and Adults worldwide						
	cultural	Speak Gibberish						
	social	Friendly and non-confrontational						
	economic	All about making more minions						
	other							
4b. Internal context:	values	loyal yet childish and funny						
	culture	Minionese						
	knowledge	Uncontrollable craving for fruits and a strange obsession with butt jokes						
	performance	Relentless						

Minion Risk Context Statement



CVG Stategy Proprietary 1 of 2

Risk Context Statement

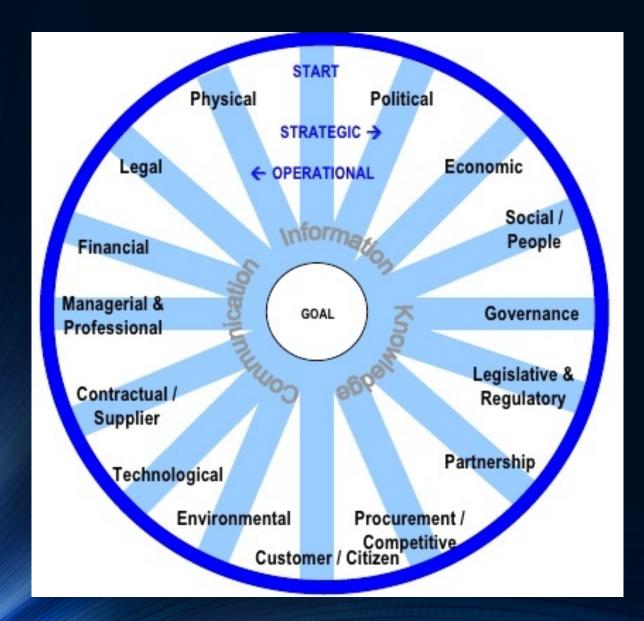
5a. Interested parties			1.	1. Scarlet Overkill, President					
		2.	Stuart						
		3.	Kevin						
			4.	Bob					
			5.	i.					
			6.	5.					
5b. Requirements of inter parties:	ested	I	Intere	Interested party #1 Ui		sal Pictures			
			Intere	ested party #2	Illumina	ation Entertainment			
			Intere	ested party #3	Steve C	Carell (Felonious Gru)			
			Intere	ested party #4	Russell	ssell Brand (Dr. Nefario)			
			Intere	Interested party #5		Jason Segel (Vector)			
			Intere	Interested party #6					
6. Objectives for the risk	asses	sment:	Ensur objec		lity mini	ions are produced in high volume to support			
7. Specific changes to crit	teria:		None	are noted					
Reference documents:	1.	Unive	rsal Pic	tures Contract v	with Min	nion, Inc.			
	2.		001:201						
	3.	_	ns, Inc.						
	4.			•					
			ate:		IR	Reviewer:			
SOURCE CONTRACTOR DE LA			-Jul-15			Felonious Gru			
· · · · · · · · · · · · · · · · · · ·									

Minion Risk Context Statement



CVG Stategy Proprietary 2 of 2

STEP 2: Risk identification



- Determination new risks and document in R&O
- Each risk is described in terms of:
 - what could happen
 - what that could lead to
 - causes of the risk
 - existing controls that could prevent, transfer or mitigate risk



Step 3: Qualitative Risk analysis & risk evaluation

- The systematic use of available information regarding:
- 1. Probability
- 2. Consequence
- 3. Exposure



Step 3: Qualitative Risk analysis & risk evaluation

- For each risk we would then:
- assess the effectiveness of the existing controls using a suitable effectiveness scale
- determine the consequences (<u>impact</u>) for each risk
- the likelihood of these consequences occurring
- and the potential exposure were the controls that we have in place to fail



Step 3: Qualitative Risk - Rating

Likelihood	Risk Level								
Almost certain 10	Medium 20	High 40	High 60	Extreme 80	Horrible 100				
Likely 8	Medium 16	Medium ₃₂	High 48	Extreme 64	Extreme 80				
Possible 6	Low 12	Medium ₂₄	High 36	High 48	Extreme 60				
Unlikely 4	Low 8	Low 16	Medium 24	Medium 32	High 40				
Rare ₂	Low 4	Low 8	Medium ₁₂	Medium 16	High 20				
Consequence	Insignificant ₂	Minor ₄	Moderate 6	Major 8	Catastrophic ₁₀				

IMPACT



Step 3: Qualitative Risk - Rating

Likelihood	Opportunity Level							
Almost certain 10	Medium 20	High 40	High 60	Wonderful 80	Tremendous 100			
Likely 8	Medium 16	Medium 32	High 48	Wonderful 64	Wonderful 80			
Possible 6	Low 12	Medium ₂₄	High 36	High 48	Wonderful 60			
Unlikely 4	Low 8	Low 16	Medium 24	Medium 32	High 40			
Rare ₂	Low 4	Low 8	Medium ₁₂	Medium 16	High 20			
Consequence	Insignificant ₂	Minor ₄	Moderate 6	Major 8	Fantastic ₁₀			

IMPACT



STEP 4: Semi-Quantitative risk assessment

- Qualitative analysis is used to determine the **probability** and **impact** of risks, however, by its nature and definition, lacks quantitative precision.
- Semi-quantitative measure of risk is a scored estimate
- All assessments are easily <u>compared</u> (same system)



STEP 4: Semi-Quantitative risk assessment

- Scores are applied to each component of risk
- Assess both the <u>consequence</u> (impact) and <u>likelihood</u> (probability)
 of the risk occurring
- To derive a <u>score</u> for the risks associated with each process analyzed
- Use risk scores to determine comparative <u>risk factors</u> associated with different processes to aid decision-making



STEP 5: Risk Treatment

This step brainstorms options for treating the risk that fit the following categories:

- Avoiding or seeking the risk
- 2. Changing the likelihood
- 3. changing the consequences
- 4. Sharing the risk
- 5. Explicitly accepting the risk without further treatment





STEP 5. Risk Treatment

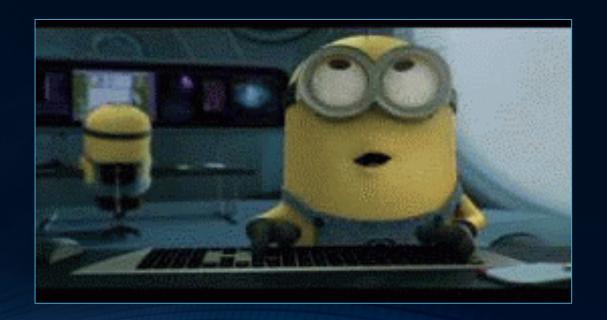


- The benefits and costs, advantages and disadvantages of each treatment option are taken into account.
- Where the benefits determined exceed the known/likely costs of action, treatment options are selected for implementation.



Step 6: Monitoring & review

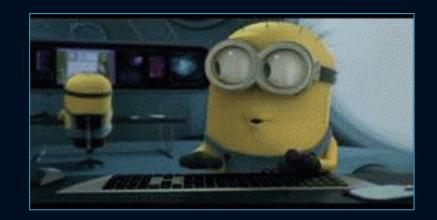
- A monitor process is developed for each risk by the risk owners and each relevant control (control owners).
- Decisions are made about the time intervals at which the risks and controls will be reviewed.





Step 6: Monitoring & review

- A <u>monitoring process</u> will be put in place for each risk treatment plan under the direction of the relevant risk owners.
- Progress will be monitored in respect to the objectives of the risk treatment plan, and the resulting successes and failures recorded.
- Periodically, <u>assess whether new risks</u> are affecting or could affect quality processes and systems as part of the cycle of continuous quality process improvement





Risk and Opportunity Register

- CVG Strategy's recommendation (currently) to enable RBT
- Easy to implement
- Simple to demonstrate evidence of conformance
- But you must plug it in the rest of your upgraded QMS to make it effective...



Conclusion

Questions and Answers?





Simulation – Our "Game of Risk"





CVG Strategy's "Risk" Simulation Game The Rules

- A <u>turn-based game</u> for four players
- This room is divided into four companies:
 - Team I Red
 - Team II Glue
 - Team III Green
 - Team IV Yellow



The Rules

- Object of Game:
- 1. Maximize number of employees
- 2. Gain new markets (territory) when possible by defeating competition



Organize Teams

Moderator

TEAM I. RED

General Manager - 1 Risk Review Team - 5 Employees - 30



TEAM II. BLUE

General Manager - 1 Risk Review Team - 5 Employees - 30



General Manager - 1 Risk Review Team - 5 Employees - 30 TEAM IV. YELLOW

General Manager - 1
Risk Review Team - 5
Employees - 30





The Rules

- Each Team (Company) has <u>management</u> and <u>employees</u>
- General Manager (hat) [SELECT NOW]
- Risk Team (to process Risk Cards in R&O Register)



CVG Strategy's "Risk" Simulation Game Risk Team

- Operations
- 2. Quality (responsible for R&O Register)
- 3. Purchasing
- 4. Sales
- 5. Human Resources (responsible for headcount)

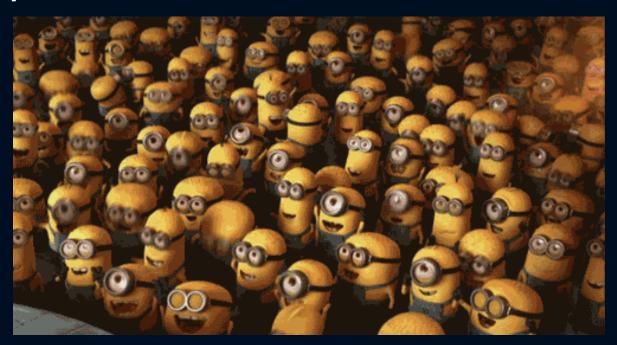
[SELECT NOW]



The Rules

• Who are the employees?

THE REST OF YOU!





The Rules

- Standard Equipment:
- Five dice in two colors: three black for attacker and two red for defender – to be rolled by General Manager
- R&O Register to be maintained by Quality
- Risk Cards (electronic on-screen)



The Rules

- Like the game each team (company) starts with an initial and equal deployment of employees
- The territory (map) is the room
- Risk Cards are selected, market attacks planned, dice are rolled



Game Cycle:

- 1. Select a Risk Card
- 2. Risk Team to process Risk or Opportunity (90 seconds)
- 3. General Manager to deploy employees and attack new markets



1. Select a Risk Card

- The GM will select a Risk Card
- Quality will enter into R&O Register

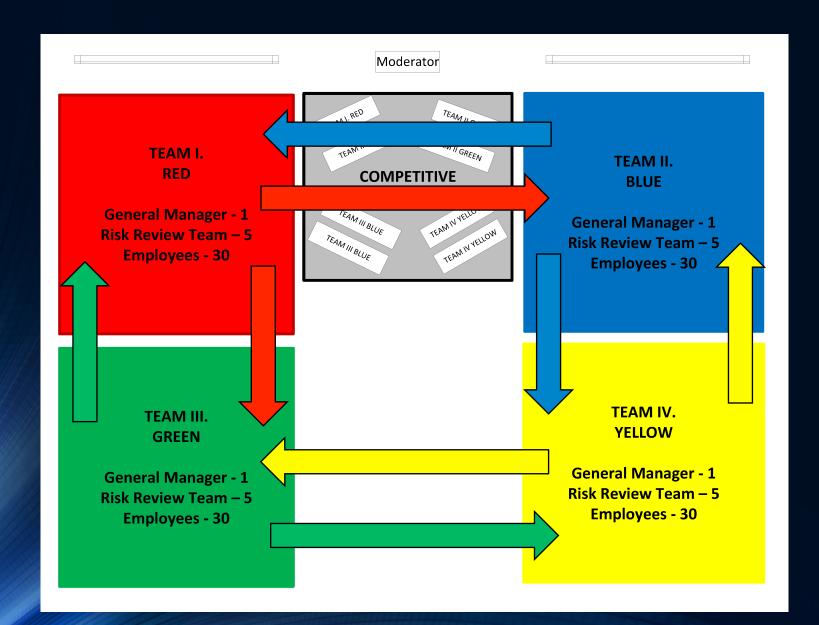


2. Risk Team to process Risk or Opportunity

- Assessment to be process in 90 seconds
- Risk Team to discuss pros and cons of qualitative risk assessment
- Quality to record data in R&O Register
- Based on Risk Team Score as compared to CVG Strategy's Score – Results (impact) to be applied to Team



3. General Manager to deploy employees



- Attacking
 Employees to
 move to center
 of room
- Defenders to face them there



DICE ROLL

- Attacker uses 3 dice & 25% of employees minimum
- Defender must provide 1:2 for one dice (minimum)
- Defender must provide 1:1 for two dice



DICE ROLL

- If any <u>Attacker dice are > Defender</u>, the Defender loses all defending employees
- If any <u>Attacker dice</u> = <u>Defender</u>, Attacker loses half attacking employees, may roll again or stop attack
- If any <u>Defender dice > any Attacker</u> dice, Attacker loses all attacking employees



Additional Rules

- If Defender loses all employees (only management is left), Attacker gains them as employees and takes over market (territory)
- Attacker may then deploy employees freely into new market



Additional Rules

- If any company (team) adds more employees than exist, they will receive a Minion Paddle which will represent 5 employees
- Human Resources must keep accurate count of employees
- Retired employees to move to back of room and will be called by HR when rehired

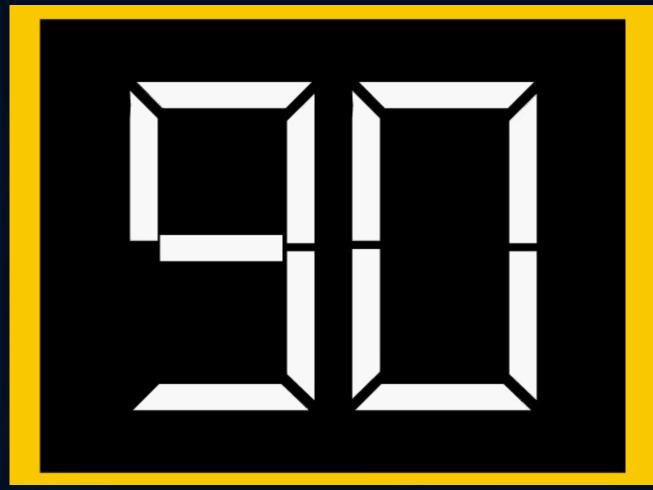


1. Risk Card Selection

	Α	В	C	D	Е
1	• Risk	• <u>Risk</u>	• <u>Risk</u>	• Risk	• Risk
2	• Risk	• <u>Risk</u>	• Risk	• Risk	• Risk
3	• Risk	• <u>Risk</u>	• Risk	• Risk	• Risk
4	• Risk	• <u>Risk</u>	• Risk	• Risk	• Risk
5	• Risk	• <u>Risk</u>	• Risk	• Risk	• Risk
6	• Risk	• <u>Risk</u>	• <u>Risk</u>	• Risk	• Risk
7	• Risk	• Risk	• Risk	• Risk	• Risk



2. RISK & OPPORTUNITY ANALYSIS 90 SECONDS





3. GM to Deploy Attack

- Deploy
- Roll Dice
- Determine who wins and who loses







THANKYOU FOR THE OPPORTUNITY TO SPEND SOME TIME WITHYOU.

CVG Strategy, LLC

